



**75 HOUR REAL ESTATE SALESPERSON CLASS VIRTUAL 3-WEEK-CLASS – MORNINGS (PT)**

**Flexible Start Dates • Start Anytime • Mon Through Fri 10 AM to 04 PM**

<b>Week- 1</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>
10:00 AM	Course Structure/ Introduction (1hr)	Review of Units 1 and 5 (1.5hr)	Review of Unit-3 (1.5hr)	Review of Unit-4 (1.5hr)	Review of Units 8 and 9 (1.5hr)
10:15 AM					
10:30 AM	Unit 5 Video (0.5hr)	Review of Unit 2 (1hr)	CEPA and other updates (0.5hr)	Review of Units 6 and 7 (1.5hr)	Review of Unit 10 (0.5hr)
10:45 AM					
11:00 AM	Unit 1 Video (1.5hr)	Unit 3 Part 2 Video (2.5hr)	Unit 4 Video (1.25hr)	Key Terms and Review Questions Unit 7 (0.5hr)	Key Terms and Review Questions Unit 8 (0.5hr)
11:15 AM					
11:30 AM	Key Terms and Review Questions Unit 5 (0.5hr)	Key Terms and Review Questions Unit 3 (0.75hr)	Key Terms and Review Questions Unit-4 (0.5hr)	Unit 8 Video (0.75hr)	Key Terms and Review Questions Unit 9 (0.5hr)
11:45 AM					
12:00 PM	Key Terms and Review Questions Unit 1 (0.5hr)	Key Terms and Review Questions Unit 6 Video (1hr)	Unit 6 Video (1hr)	Unit 9 Video (1hr)	Key Terms and Review Questions Unit 10 (0.25hr)
12:15 PM					
12:30 PM	Unit 2 and Unit 3 part 1 Video (2hr)	Key Terms and Review Questions Unit 7 Video (1hr)	Unit 7 Video (1hr)	Unit 10 Video (0.75hr)	Unit 11 Video (1hr)
12:45 PM					
01:00 PM	Unit 9 Video (1hr)	Key Terms and Review Questions Unit 11 (0.5hr)	Key Terms and Review Questions Unit-6 (0.5hr)	Unit 11 (0.5hr)	Key Terms and Review Questions Unit 10 (0.25hr)
01:15 PM					
01:30 PM	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)
01:45 PM					
02:00 PM	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)
02:15 PM					
02:30 PM	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)
02:45 PM					
03:00 PM	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)
03:15 PM					
03:30 PM	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)
03:45 PM					
04:00 PM	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)	Unit 12 Video (1.5hr)
04:15 PM					
	6hr Total 1hr Live	5.75hrs 2.5hrs Live	6hr Total 2hr Live	6hr Total 3hr Live	6.25hr Total
<b>Total Live Instruction &amp; video</b>			<b>Total Hours 30</b>	<b>Total Live video 10.5hrs</b>	

<b>Week- 2</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>
10:00 AM	Review of Unit 11 (1hr)	Review of Unit 13 (1.5hr)	Review of Unit 15 (1.5hr)	Review of Unit 17 (1hr)	Review of Unit 18 (0.5hr)
10:15 AM					
10:30 AM	Review of Unit 12 (1.5hr)	Review of Unit 14 (1.5hr)	Review of Unit 16 (1.5hr)	Key Terms and Review Questions Unit 17 (0.5hr)	Review of Unit 18 (1hr)
10:45 AM					
11:00 AM					
11:15 AM					
11:30 AM					
11:45 AM					
12:00 PM					
12:15 PM					
12:30 PM					
12:45 PM					
12:45 PM	Key Terms and Review Questions Unit 12 (0.5hr)	Unit 15 Video (1.5hr)	Key Terms and Review Questions Unit 14 (0.75hr)	Unit 18 Video (0.75hr)	Review of Unit 18 (0.5hr)
01:00 PM					
01:15 PM	Unit 13 Video (1hr)	Unit 16 Video (2hr)	Key Terms and Review Questions Unit 15 (0.5hr)	Unit 19 Video (1hr)	Unit 21 Video (1.5hr)
01:30 PM					
01:45 PM					
02:00 PM					
02:15 PM					
02:30 PM					
02:45 PM					
03:00 PM					
03:15 PM					
03:30 PM					
03:45 PM	Key Terms and Review Questions Unit 13 (0.5hr)	Unit 16 Video (2hr)	Key Terms and Review Questions Unit 16 (0.75hr)	Unit 20 Video (0.5hr)	Unit 22 Video (0.5hr)
04:00 PM					
04:15 PM	Key Terms and Review Questions Unit 13 (0.5hr)	Unit 16 Video (2hr)	Unit 17 Video (1hr)	Key Terms and Review Questions Unit 19 (0.5hr)	Key Terms and Review Questions Unit 21 (0.5hr)
	6hr Total , 2.5hr Live	6.5hrs 3.5hrs Live	6hr Total 3hr Live	5.5hr Total 1hr Live	6hr Total 2hr Live
<b>Total Live Instruction &amp; video</b>			<b>Total Hours 30</b>	<b>Total Live video 12hrs</b>	

<b>Week- 3</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>	
10:00 AM	Review of Unit 21 (1hr)	Course Review (2hr)	Practice Exam Review (2hr)			
10:15 AM						
10:30 AM						
10:45 AM						
11:00 AM						
11:15 AM						
11:30 AM						
11:45 AM						
12:00 PM						
12:15 PM						
12:30 PM						Review of Unit 22 (0.5hr)
12:45 PM						
01:00 PM	Math Review (3hr)	Practice Exam B (4hr)	Next Step (0.25hr)			
01:15 PM						
01:30 PM						
01:45 PM						
02:00 PM						
02:15 PM						
02:30 PM						
02:45 PM						
03:00 PM						
03:15 PM						
03:30 PM						
03:45 PM						
04:00 PM						
04:15 PM						
	4.5hr Total , 3.5hr Live	6 hrs 2 hrs Live	2.25hr Total 2.25hr Live			
<b>Total Live Instruction &amp; video</b>			<b>Total Hours 12.75</b>	<b>Total Live video 7.75hrs</b>		