



**75 HOUR REAL ESTATE SALESPERSON CLASS VIRTUAL 3-WEEK-CLASS – MORNINGS (PT)**

**Flexible Start Dates • Start Anytime • Mon Through Fri 10 AM to 04 PM 2026**

<b>Date</b>	<b>Session</b>	<b>Topics</b>	<b>Units in Book</b>	<b>Hours</b>
Mon, Jan 26, 2026	Session 1	Course Structure & Intro to Real Estate	Introduction	1
	Self-Study	Key Terms and Review Questions Unit 1 & 5	Units 1 ,2, 3 part-1 & 5	5
Tue, Jan 27, 2026	Session 2	Review of Units 1, 2, & 5	Units 1, 2 & 5	3
	Self-Study	Unit 3 Part 2 Video Key Terms and Review Questions Unit 3	Units 2 & 3	3.5
Wed, Jan 28, 2026	Session 3	Review of Unit-3, CEPA and other updates	Units 3	3
	Self-Study	Unit 4 Video, Key Terms and Review Questions Unit-4 & 6, Unit 6 & 7 Video,	Units 4, 6 & 7	4
Thu, Jan 29, 2026	Session 4	Review of Units 4, 6 and 7 (Part 1)	Units 4, 6 & 7	3
	Self-Study	Key Terms and Review Questions Unit 7 Unit 8, 9 & 10 Video	Units 7, 8, 9 & 10	3
Fri, Jan 30, 2026	Session 5	Review of Units 7 (part 2), 8 and 9	Units 8, 9 & 10	3
	Self-Study	Key Terms and Review Questions Unit 8, 9, 10 & 11, Units 11 and 12 Video	Units 8, 9, 10, 11 & 12	4
Mon, Feb 02, 2026	Session 6	Review of Units 10, 11 and 12 (Leasing)	Units 11 & 12	3
	Self-Study	Key Terms and Review Questions Unit 12 & 13, Unit 13 & 14 Video	Units 12, 13 & 14	3.5
Tue, Feb 03, 2026	Session 7	Review of Units 12 (Property Management), 13 and 14 (Part 1)	Units 13 & 14	3
	Self-Study	Unit 15 and 16 Video	Units 15 & 16	3
Wed, Feb 04, 2026	Session 8	Review of Units 14 (Part 2) and 15	Units 15 & 16	3
	Self-Study	Key Terms and Review Questions Unit 14, 15 & 16 , Unit 17 Video	Units 14, 15, 16 & 17	3
Thu, Feb 05, 2026	Session 9	Review of Units 16, 17	Units 17	2.5

	Self-Study	Key Terms and Review Questions Unit 17, 18 19 & 20, Unit 18, 19 & 20 Video	Units 17, 18, 19 & 20	4
Fri, Feb 06, 2026	Session 10	Review of Units 18, 19	Units 18, 19 & 20	3
	Self-Study	Units 21 and 22 Video Key Terms and Review Questions Unit 21 & 22	Units 21 and 22	4
Mon, Feb 09, 2026	Session 11	Review of Units 20, 21	Units 20 and 21	2.25
	Self-Study	Unit 22 video and Unit 22 Review Questions Video		2
Tue, Feb 10, 2026	Session 12	Review of Unit 22	Unit 22	1
	Self-Study	Practice Test B		4
Wed, Feb 11, 2026	Session 13	Practice Exam Review		2.25
<b>Total Hours</b>				<b>75</b>

Here is the updated schedule link on the website.  
 URL : <https://cjrei.com/schedule/>