



**75 HOUR REAL ESTATE SALESPERSON CLASS VIRTUAL 5-WEEK-CLASS – EVENINGS (PT)**

**Flexible Start Dates • Start Anytime • Mon Through Thur 6 PM to 10 PM 2026**

<b>Date</b>	<b>Session</b>	<b>Topics</b>	<b>Units in Book</b>	<b>Hours</b>
Mon, Jan 26, 2026	Session 5	Review of Unit 4		1.5
	Self Study	Key Terms and Review Questions Unit 4 & Estates and Interests & Ownership of Real Estate	Units 4 , 6 & 7	2.5
Tue, Jan 27, 2026	Session 6	Review of Units 6 & 7		1.5
	Self Study	Key Terms and Review Questions Unit 6 & 7, Taxes, Land Use Regulations and Environmental Issues	Units 6, 7, 8 & 9	2.75
Wed, Jan 28, 2026	Session 7	Review of Units 8 and 9		1.5
	Self Study	Key Terms and Review Questions Unit 8 & 9, Listing Agreements, Contracts	Units 8, 9,10 & 11	3.75
Thu, Jan 29, 2026	Session 8	Review of Unit 10 and 11		1.5
	Self Study	Key Terms and Review Questions Unit 10 & 11, Leases	Units 10, 11 & 12	2.5
Mon, Feb 02, 2026	Session 9	Review of Unit 12		1.5
	Self Study	Key Terms and Review Questions Unit 12, Mortgages	Units 12 & 13	1.75
Tue, Feb 03, 2026	Session 10	Review of Unit 13		1.5
	Self Study	Key Terms and Review Questions Unit 13, Financing I	Units 13 & 14	2
Wed, Feb 04, 2026	Session 11	Review of Unit 14		1.5
	Self Study	Key Terms and Review Questions Unit 14, Financing II	Units 14 & 15	2.25
Thu, Feb 05, 2026	Session 12	Review of Unit 15		1.5
	Self Study	Key Terms and Review Questions Unit 15, Appraisal	Units 15 & 16	2.5

<b>Mon, Feb 09, 2026</b>	<b>Session 13</b>	<b>Review of Unit 16</b>		<b>1.5</b>
	<b>Self Study</b>	<b>Key Terms and Review Questions Unit 16, Investment and Business Brokerage, Subdivision and Development</b>	<b>Units 16, 17 &amp; 18</b>	<b>2.5</b>
<b>Tue, Feb 10, 2026</b>	<b>Session 14</b>	<b>Review of Unit 17 and 18</b>		<b>1.5</b>
	<b>Self Study</b>	<b>Key Terms and Review Questions Unit 17 &amp; 18, Legal Descriptions and Deeds, Transfer of Title</b>	<b>Units 17, 18, 19 &amp; 20</b>	<b>2.5</b>
<b>Wed, Feb 11, 2026</b>	<b>Session 15</b>	<b>Review of Unit 19 and 20</b>		<b>1.5</b>
	<b>Self Study</b>	<b>Key Terms and Review Questions Unit 19 &amp; 20, Transfer of Title, Real Estate Mathematics</b>	<b>Units 19, 20, 21 &amp; 22</b>	<b>2.75</b>
<b>Thu, Feb 12, 2026</b>	<b>Session 16</b>	<b>Review of Unit 21 and 22</b>		<b>1.5</b>
	<b>Self Study</b>	<b>Key Terms and Review Questions Unit 21, Chapter 22 Review Questions</b>	<b>Units 21 &amp; 22</b>	<b>2</b>
<b>Tue, Feb 17, 2026</b>	<b>Session 17</b>	<b>Math Questions</b>	<b>Units 22</b>	<b>2.25</b>
<b>Wed, Feb 18, 2026</b>	<b>Session 18</b>	<b>Review Session Full Course</b>	<b>Units 1 through 22</b>	<b>3</b>
<b>Thu, Feb 19, 2026</b>	<b>Session 19</b>	<b>Practice Exam</b>	<b>Practice Test B</b>	<b>4</b>
<b>Mon, Feb 23, 2026</b>	<b>Session 20</b>	<b>Exam Review</b>	<b>Practice Test B / Next b Steps</b>	<b>3</b>
<b>Tue, Feb 24, 2026</b>	<b>Session 1</b>	<b>Course Structure &amp; Intro to Real Estate</b>	<b>Introduction</b>	<b>1</b>
	<b>Self Study</b>	<b>What is Real Estate &amp; Real Estate Licensing</b>	<b>Units 1 &amp; Unit 5</b>	<b>2</b>
<b>Wed, Feb 25, 2026</b>	<b>Session 2</b>	<b>Review of Units 1 &amp; 5</b>		<b>1.5</b>
	<b>Self Study</b>	<b>Key Terms and Review Questions Unit 1 &amp; 5 Real Estate Commission Rules and Regulations &amp; Agency</b>	<b>Units 1, 2, 3 &amp; 5</b>	<b>3</b>
<b>Thu, Feb 26, 2026</b>	<b>Session 3</b>	<b>Review of Unit 2 &amp; CEPA and other updates</b>		<b>1.5</b>
	<b>Self Study</b>	<b>Key Terms and Review &amp; Questions Unit 2 &amp; Agency</b>	<b>Units 2 &amp; 3</b>	<b>3</b>
<b>Mon, Mar 02, 2026</b>	<b>Session 4</b>	<b>Review of Unit 3</b>		<b>2</b>
	<b>Self Study</b>	<b>Key Terms and Review Questions Unit 3 &amp; Fair Housing</b>	<b>Units 3 &amp; 4</b>	<b>2</b>
<b>Total Hours</b>				<b>75</b>

Here is the updated schedule link on the website.

URL : <https://cjrei.com/schedule/>