



75 HOUR REAL ESTATE SALESPERSON CLASS VIRTUAL 5-WEEK-CLASS – EVENINGS (PT)

Flexible Start Dates • Start Anytime • Mon Through Thur 6 PM to 10 PM 2026

Date	Session	Topics	Units in Book	Hours
Tue, Feb 17, 2026	Session 16	Review of Unit 21 and 22		1.5
	Self Study	Key Terms and Review Questions Unit 21, Chapter 22 Review Questions	Units 21 & 22	2
Wed, Feb 18, 2026	Session 17	Math Questions	Units 22	2.25
Thu, Feb 19, 2026	Session 18	Review Session Full Course	Units 1 through 22	3
Mon, Feb 23, 2026	Session 19	Practice Exam	Practice Test B	4
Tue, Feb 24, 2026	Session 20	Exam Review	Practice Test B / Next b Steps	3
Wed, Feb 25, 2026	Session 1	Course Structure & Intro to Real Estate	Introduction	1
	Self Study	What is Real Estate & Real Estate Licensing	Units 1 & Unit 5	2
Thu, Feb 26, 2026	Session 2	Review of Units 1 & 5		1.5
	Self Study	Key Terms and Review Questions Unit 1 & 5 Real Estate Commission Rules and Regulations & Agency	Units 1, 2, 3 & 5	3
Mon, Mar 02, 2026	Session 3	Review of Unit 2 & CEPA and other updates		1.5
	Self Study	Key Terms and Review & Questions Unit 2 & Agency	Units 2 & 3	3
Tue, Mar 03, 2026	Session 4	Review of Unit 3		2
	Self Study	Key Terms and Review Questions Unit 3 & Fair Housing	Units 3 & 4	2
Wed, Mar 04, 2026	Session 5	Review of Unit 4		1.5
	Self Study	Key Terms and Review Questions Unit 4 & Estates and Interests & Ownership of Real Estate	Units 4 , 6 & 7	2.5

Thu, Mar 05, 2026	Session 6	Review of Units 6 & 7		1.5
	Self Study	Key Terms and Review Questions Unit 6 & 7, Taxes, Land Use Regulations and Environmental Issues	Units 6, 7, 8 & 9	2.75
Mon, Mar 09, 2026	Session 7	Review of Units 8 and 9		1.5
	Self Study	Key Terms and Review Questions Unit 8 & 9, Listing Agreements, Contracts	Units 8, 9,10 & 11	3.75
Tue, Mar 10, 2026	Session 8	Review of Unit 10 and 11		1.5
	Self Study	Key Terms and Review Questions Unit 10 & 11, Leases	Units 10, 11 & 12	2.5
Wed, Mar 11, 2026	Session 9	Review of Unit 12		1.5
	Self Study	Key Terms and Review Questions Unit 12, Mortgages	Units 12 & 13	1.75
Thu, Mar 12, 2026	Session 10	Review of Unit 13		1.5
	Self Study	Key Terms and Review Questions Unit 13, Financing I	Units 13 & 14	2
Mon, Mar 16, 2026	Session 11	Review of Unit 14		1.5
	Self Study	Key Terms and Review Questions Unit 14, Financing II	Units 14 & 15	2.25
Tue, Mar 17, 2026	Session 12	Review of Unit 15		1.5
	Self Study	Key Terms and Review Questions Unit 15, Appraisal	Units 15 & 16	2.5
Wed, Mar 18, 2026	Session 13	Review of Unit 16		1.5
	Self Study	Key Terms and Review Questions Unit 16, Investment and Business Brokerage, Subdivision and Development	Units 16, 17 & 18	2.5
Thu, Mar 19, 2026	Session 14	Review of Unit 17 and 18		1.5
	Self Study	Key Terms and Review Questions Unit 17 & 18, Legal Descriptions and Deeds, Transfer of Title	Units 17, 18, 19 & 20	2.5
Mon, Mar 23, 2026	Session 15	Review of Unit 19 and 20		1.5
	Self Study	Key Terms and Review Questions Unit 19 & 20, Transfer of Title, Real Estate Mathematics	Units 19, 20, 21 & 22	2.75
Total Hours				75

Here is the updated schedule link on the website.

URL : <https://cjrei.com/schedule/>