CENTRAL JERSEY REAL ESTATE INSTITUTE
CJREI
WE CREATE PROFESSIONALS

75 HOUR REAL ESTATE SALESPERSON CLASS VIRTUAL 3-WEEK-CLASS – MORNINGS (PT)

Flexible Start Dates • Start Anytime • Mon Through Fri 10:00 AM to 04 PM 2026

Date	Session	Topics	Units in Book	Hours
Wed, Nov 04, 2026	Session 8	Review of Units 14 (Part 2) and 15	Units 15 & 16	3
	Self-Study	Key Terms and Review Questions Unit 14, 15 & 16 , Unit 17 Video	Units 14, 15, 16 & 17	3
Thu, Nov 05, 2026	Session 9	Review of Units 16, 17	Units 17	2.5
	Self-Study	Key Terms and Review Questions Unit 17, 18 19 & 20, Unit 18, 19 & 20 Video	Units 17, 18, 19 & 20	4
Fri, Nov 06, 2026	Session 10	Review of Units 18, 19	Units18, 19 & 20	3
	Self-Study	Units 21 and 22 Video Key Terms and Review Questions Unit 21 & 22	Units 21 and 22	4
Mon, Nov 09, 2026	Session 11	Review of Units 20, 21	Units 20 and 21	2.25
	Self-Study	Unit 22 video and Unit 22 Review Questions Video		2
Tue, Nov 10, 2026	Session 12	Review of Unit 22	Unit 22	1
	Self-Study	Practice Test B		4
Thu, Nov 12, 2026	Session 13	Practice Exam Review		2.25
Mon, Nov 16 , 2026	Session 1	Course Structure & Intro to Real Estate	Introduction	1
	Self-Study	Key Terms and Review Questions Unit 1 & 5	Units 1 ,2, 3 part-1 & 5	5
Tue, Nov 17, 2026	Session 2	Review of Units 1, 2, & 5	Units 1, 2 & 5	3
	Self-Study	Unit 3 Part 2 Video Key Terms and Review Questions Unit 3	Units 2 & 3	3.5
Wed, Nov 18, 2026	Session 3	Review of Unit-3, CEPA and other updates	Units 3	3
	Self-Study	Unit 4 Video, Key Terms and Review Questions Unit-4 & 6, Unit 6 & 7 Video,	Units 4, 6 & 7	4
Thu, Nov 19, 2026	Session 4	Review of Units 4, 6 and 7 (Part 1)	Units 4, 6 & 7	3
	Self-Study	Key Terms and Review Questions Unit 7 Unit 8, 9 & 10 Video	Units 7, 8, 9 & 10	3
Fri, Nov 20, 2026	Session 5	Review of Units 7 (part 2), 8 and 9	Units 8, 9 & 10	3
	Self-Study	Key Terms and Review Questions Unit 8, 9, 10 & 11, Units 11 and 12 Video	Units 8, 9, 10, 11 & 12	4

Mon, Nov 30, 2026	Session 6	Review of Units 10, 11 and 12 (Leasing)	Units 11 & 12	3
	Self-Study	Key Terms and Review Questions Unit 12 & 13, Unit 13 & 14 Video	Units 12, 13 & 14	3.5
Tue, Dec 01, 2026	Session 7	Review of Units 12 (Property Management), 13 and 14 (Part 1)	Units 13 & 14	3
	Self-Study	Unit 15 and 16 Video	Units 15 & 16	3
Total Hours				**75**

Please check the website for the latest 3-week schedule, as it is updated daily.
URL : https://cjrei.com/schedule/