

75 HOUR REAL ESTATE SALESPERSON CLASS VIRTUAL 5-WEEK-CLASS – EVENINGS (PT)

Flexible Start Dates • Start Anytime • Mon Through Thur 6 PM to 10 PM 2026

Date	Session	Topics	Units in Book	Hours
Mon, Nov 09, 2026	Session 1	Course Structure & Intro to Real Estate	Introduction	1
	Self Study	What is Real Estate & Real Estate Licensing	Units 1 & Unit 5	2
Tue, Nov 10, 2026	Session 2	Review of Units 1 & 5		1.5
	Self Study	Key Terms and Review Questions Unit 1 & 5 Real Estate Commission Rules and Regulations & Agency	Units 1, 2, 3 & 5	3
Thu, Nov 12, 2026	Session 3	Review of Unit 2 & CEPA and other updates		1.5
	Self Study	Key Terms and Review & Questions Unit 2 & Agency	Units 2 & 3	3
Mon, Nov 16, 2026	Session 4	Review of Unit 3		2
	Self Study	Key Terms and Review Questions Unit 3 & Fair Housing	Units 3 & 4	2
Tue, Nov 17, 2026	Session 5	Review of Unit 4		1.5
	Self Study	Key Terms and Review Questions Unit 4 & Estates and Interests & Ownership of Real Estate	Units 4 , 6 & 7	2.5
Wed, Nov 18, 2026	Session 6	Review of Units 6 & 7		1.5
	Self Study	Key Terms and Review Questions Unit 6 & 7, Taxes, Land Use Regulations and Environmental Issues	Units 6, 7, 8 & 9	2.75
Thu, Nov 19, 2026	Session 7	Review of Units 8 and 9		1.5
	Self Study	Key Terms and Review Questions Unit 8 & 9, Listing Agreements, Contracts	Units 8, 9,10 & 11	3.75
Mon, Nov 23, 2026	Session 8	Review of Unit 10 and 11		1.5
	Self Study	Key Terms and Review Questions Unit 10 & 11, Leases	Units 10, 11 & 12	2.5
Tue, Nov 24, 2026	Session 9	Review of Unit 12		1.5
	Self Study	Key Terms and Review Questions Unit 12, Mortgages	Units 12 & 13	1.75
Mon, Nov 30, 2026	Session 10	Review of Unit 13		1.5
	Self Study	Key Terms and Review Questions Unit 13, Financing I	Units 13 & 14	2

Tue, Dec 01, 2026	Session 11	Review of Unit 14		1.5
	Self Study	Key Terms and Review Questions Unit 14, Financing II	Units 14 & 15	2.25
Wed, Dec 02, 2026	Session 12	Review of Unit 15		1.5
	Self Study	Key Terms and Review Questions Unit 15, Appraisal	Units 15 & 16	2.5
Thu, Dec 03, 2026	Session 13	Review of Unit 16		1.5
	Self Study	Key Terms and Review Questions Unit 16, Investment and Business Brokerage, Subdivision and Development	Units 16, 17 & 18	2.5
Mon, Dec 07, 2026	Session 14	Review of Unit 17 and 18		1.5
	Self Study	Key Terms and Review Questions Unit 17 & 18, Legal Descriptions and Deeds, Transfer of Title	Units 17, 18, 19 & 20	2.5
Tue, Dec 08, 2026	Session 15	Review of Unit 19 and 20		1.5
	Self Study	Key Terms and Review Questions Unit 19 & 20, Transfer of Title, Real Estate Mathematics	Units 19, 20, 21 & 22	2.75
Wed, Dec 09, 2026	Session 16	Review of Unit 21 and 22		1.5
	Self Study	Key Terms and Review Questions Unit 21, Chapter 22 Review Questions	Units 21 & 22	2
Thu, Dec 10, 2026	Session 17	Math Questions	Units 22	2.25
Mon, Dec 14, 2026	Session 18	Review Session Full Course	Units 1 through 22	3
Tue, Dec 15, 2026	Session 19	Practice Exam	Practice Test B	4
Wed, Dec 16, 2026	Session 20	Exam Review	Practice Test B / Next b Steps	3
Total Hours				**75**

Please check the website for the latest 5-week schedule, as it is updated daily.
URL : https://cjrei.com/schedule/